



ŠKODA
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PRESS RELEASE

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ŠKODA delivers 913,700 vehicles in the first three quarters of the year

- › ŠKODA increases its deliveries in Eastern (+10.6%) and Western Europe (+6.8%) and Russia (+7.0%) in the first three quarters of the year
- › In September, the car manufacturer records 102,000 deliveries to customers worldwide (+7.5%)
- › Demand for ŠKODA's SUV models continues to rise

Mladá Boleslav, 16 October 2019 – ŠKODA delivered 913,700 vehicles to customers worldwide in the first three quarters of 2019. In Eastern (+10.6%) and Western Europe (+6.8%) as well as in Russia (+7.0%), the carmaker increased its deliveries significantly. However, total deliveries are 2.7% down on last year (January to September 2018: 939,100 vehicles). The reason for this is the continuing decline in the Chinese car market overall. In the other international markets, ŠKODA has delivered 719,300 vehicles this year to date, which means that deliveries in these regions are up 4.4% on last year. In September, the company recorded 102,000 deliveries to customers worldwide (+7.5%), and the demand for ŠKODA's SUV models remains high.

Alain Favey, ŠKODA AUTO Board Member for Sales and Marketing, emphasises, "In the first three quarters of the year, we delivered 913,700 vehicles to customers worldwide. Thanks to strong growth in Europe and Russia, we were able to compensate for the current developments in China. With the current launch of our city SUV KAMIQ in Europe and the upcoming presentation of KAMIQ GT for the Chinese market in November, we are continuing our product campaign and winning over new customers with our attractive model range."

In **Western Europe**, ŠKODA increased its deliveries by 6.8% to 397,300 vehicles in the first three quarters (January to September 2018: 371,900 vehicles). ŠKODA continued this trend in September, posting strong growth: 42,200 vehicles delivered represents an increase of 29.7% compared to the previous year (September 2018: 32,600 vehicles). ŠKODA recorded 146,300 deliveries in its second-largest single market, Germany, in the first nine months of the year (January to September 2018: 133,200 vehicles, +9.9%). In September, deliveries increased by 33.5% on the previous year to 14,800 vehicles (September 2018: 11,100 vehicles). In the first three quarters of the year, ŠKODA recorded double-digit growth in France (26,400 vehicles, +12.1%), Austria (22,100 vehicles, +12.0%), Switzerland (16,500 vehicles, +31.2%), the Netherlands (14,400 vehicles, +12.5%) and Denmark (12,100 vehicles, +19.5%).

In **Central Europe**, the manufacturer delivered 159,500 vehicles in the first nine months of the year, which keeps ŠKODA on the same level as last year (January to September 2018: 160,800 vehicles, -0.8%). In September, the automaker recorded 16,500 deliveries, +7.4% year-on-year (September 2018: 15,300 vehicles). In the brand's home market, the Czech Republic, deliveries totalled 70,300 units in the first three quarters, a slight decline of 2.7% compared to last year (January to September 2018: 72,200 vehicles). In September, deliveries in the region rose to 7,400 deliveries, +8.8% on the previous year (September 2018: 6,800 vehicles). Compared to last year, ŠKODA increased its deliveries significantly in the first three quarters in Slovenia (5,900 vehicles, +5.4%) and Croatia (4,800 vehicles, +6.3%).

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In **Eastern Europe excluding Russia**, ŠKODA delivered 37,200 vehicles between January and September, recording growth of 10.6% (same period last year: 33,600 vehicles). In September, deliveries in this region increased by 13.0% to 4,100 vehicles compared to the previous year (September 2018: 3,600 vehicles). In the first nine months of the year, the carmaker recorded double-digit growth rates in Serbia (5,900 vehicles, +16.5%), Ukraine (4,200 vehicles, +13.3%), Bulgaria (3,600 vehicles, +18.5%) and Kazakhstan (800 vehicles, +56.3%).

In **Russia**, ŠKODA delivered 61,500 vehicles in the first three quarters, an increase of 7.0% over the same period last year (2018: 57,500 vehicles). In September, deliveries in the region fell by 5.6% to 7,300 vehicles (September 2018: 7,800 vehicles).

ŠKODA delivered 194,500 vehicles to customers in its largest single market, **China**, in the first three quarters of the year, a decrease of 22.3% compared to the same period last year (January to September 2018: 250,200 vehicles). In September, the car manufacturer delivered 25,300 vehicles in this region (September 2018: 30,600 vehicles, -17.2%). This means that ŠKODA's deliveries also reflect the generally declining development of the Chinese car market, which continues to be characterised by general consumer restraint and market uncertainty.

In **India**, 10,800 vehicle deliveries between January and September represents a drop of 14.9% compared to the same period last year (January to September 2018: 12,600 vehicles). In September, ŠKODA was down on the same month last year, delivering 1,200 vehicles (September 2018: 1,400 vehicles, -12.5%).

ŠKODA deliveries in the first three quarters of 2019 (in units, rounded off, listed by model; +/- in per cent compared to the same period of 2018):

ŠKODA OCTAVIA (268,900; -9.6%)
ŠKODA FABIA (139,500; -6.0%)
ŠKODA KODIAQ (120,700; +9.7%)
ŠKODA KAROQ (111,200; +39.1%)
ŠKODA RAPID (109,800; -24.7%)
ŠKODA SUPERB (77,100; -25.6%)
ŠKODA KAMIQ (35,600; +232.7%)
ŠKODA CITIGO (only sold in Europe: 30,000; -0.7%)
ŠKODA SCALA (21,000; -)



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ŠKODA deliveries in September 2019 (in units, rounded off, listed by model; +/- in per cent compared to September 2018):

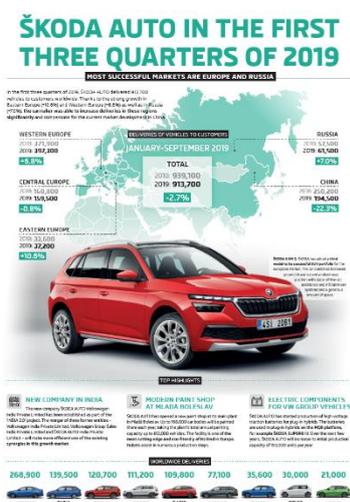
- ŠKODA OCTAVIA (29,200; -1.2%)
- ŠKODA KODIAQ (14,600; +60.8%)
- ŠKODA FABIA (13,900; +2.9%)
- ŠKODA KAROQ (13,300; +28.2%)
- ŠKODA RAPID (10,400; -31.2%)
- ŠKODA SUPERB (7,200; -27.2%)
- ŠKODA KAMIQ (6,800; +50.9%)
- ŠKODA SCALA (5,300; -)
- ŠKODA CITIGO (only sold in Europe: 1,300; -51.4%)

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Media infographic, images and logo:



ŠKODA delivers 913,700 vehicles in first three quarters of the year
 ŠKODA records strong growth in Eastern (+10.6%) and Western Europe (+6.8%) and Russia (+7.0%) in the first three quarters.

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Source: ŠKODA AUTO





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ŠKODA delivers 913,700 vehicles in first three quarters of the year

Demand for ŠKODA's SUV models continues to rise.

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Source: ŠKODA AUTO



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ŠKODA AUTO brand logo

Current brand logo of the car manufacturer ŠKODA AUTO since 2016.

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Source: ŠKODA AUTO

ŠKODA AUTO

- › was founded during the pioneering days of the automobile in 1895, making it one of the longest-established automobile companies in the world.
- › currently offers its customers nine passenger-car series: the CITIGO, FABIA, RAPID, SCALA, OCTAVIA, KAROQ, KODIAQ, as well as the KAMIQ and the SUPERB.
- › delivered more than 1.25 million vehicles to customers around the world in 2018.
- › has belonged to Volkswagen Group since 1991. The Volkswagen Group is one of the most successful vehicle manufacturers in the world. In association with the Group, ŠKODA AUTO independently develops and manufactures vehicles, as well as components such as engines and transmissions.
- › operates at three locations in the Czech Republic; manufactures in China, Russia, Slovakia, Algeria and India mainly through Group partnerships, as well as in Ukraine and Kazakhstan with local partners.
- › employs over 39,000 people globally and is active in more than 100 markets.
- › is pressing ahead with the transformation from a traditional car manufacturer to the 'Simply Clever company for the best mobility solutions' as part of the ŠKODA 2025 Strategy.

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